LABEL/HANGTAG SPECIFICS:

The CLP label will be available in three forms:

- **Hangtag**
  - **Size:** Measures 3 7/8" x 1 7/8"
  - **Required Use?** Ideally designed for apparel. Also appropriate for non-apparel items that have an area upon which to attach a hangtag.
  - **Price:** $46.50 per thousand

![Hangtag Image]

- **Standard Label**
  - **Size:** Measures 1 1/2" x 3/4"
  - **Required Use?** Must be used on all non-apparel products and affixed either to the product or packaging. In addition, may be affixed to an existing hangtag used by apparel licensees.
  - **Price:** $26.00 per thousand

![Standard Label Image]

- **Small Label**
  - **Size:** 1cm x 1cm
  - **Required Use?** May be used only on smaller products with written approval from CLPA.
  - **Price:** Contact CLPA for authorization to purchase

![Small Label Image]
MAY I USE A STANDARD-SIZED LABEL DIRECTLY ON APPAREL PRODUCTS RATHER THAN ATTACH A HANGTAG?

While we prefer that all apparel licensees use a hangtag on their product, we will allow you to place the Standard Label directly on apparel products. Please try and place the label in the upper right-hand area of the garment so that it is visible when both hung and folded. Bear in mind that a hangtag is always appropriate for upscale garments.

IF I HAVE AN EXISTING HANGTAG ON MY PRODUCTS, MAY I PLACE A STANDARD-SIZED LABEL DIRECTLY ON MY EXISTING HANGTAG?

If you currently use your own custom hangtag on your product, you will be allowed to purchase the Standard Label to adhere to this hangtag.

WILL I STILL BE REQUIRED TO PUT MY COMPANY NAME SOMEWHERE ON THE PRODUCT?

Each licensee should continue to identify itself somewhere on its product (neck label, by-line, etc.) as required by each individual university.

CAN I PRINT MY COMPANY NAME DIRECTLY ON THE HANGTAG OR LABEL?

Information about OpSec’s custom hangtag printing program can be found in the back of this packet. To begin the process, e-mail OpSec Customer Service at clpa@opsecsecurity.com. Representatives will contact you regarding artwork and other pertinent information.

ARE ANY PRODUCTS EXEMPT FROM DISPLAYING THE CLP LABEL?

Any product with a wholesale value of less than $2.00 will not be required to carry the CLP label or hangtag.

Purchasers of the small label will be limited and will require permission from the school or CLPA for use on specific products.

HOW WILL THE NEW CLPA LABELING REQUIREMENTS BENEFIT MY COMPANY?

Benefits exist for all those involved in the marketplace for collegiate products: consumers, universities, and licensees. Consumers benefit from being able to quickly identify authentic products for which a portion of the price supports their institution. For the schools, it is a tool to identify their products as licensed and determine if counterfeit or infringing merchandise is being sold.

For you, the licensee, it is a symbol that you are providing officially licensed merchandise and preserving your right to sell products in the marketplace. Merchandise not carrying the label or hangtag may be identified more easily as counterfeit or infringing, and subject to removal from sale and/or possible legal action by the schools.

WHAT IF I WANT TO PUT THE CLP LABEL ARTWORK ON MY WEBSITE OR MAKE SIGNAGE FOR MY COMPANY’S USE?

Licensees that would like to use the logo for promotional or public relations purposes (such as corporate websites, tradeshowsignage, etc.) may contact CLPA directly at 616.395.0676, ext. 111. Requests will be reviewed on a case-by-case basis and artwork distributed directly from CLPA.
HOW DO I ORDER LABELS OR HANGTAGS?

Secure, online ordering is the easiest way at https://b2b.opseclicensing.com. It is a retail-focused website that will allow you to order the appropriate type of label or hangtag. You will receive a unique username and password under separate cover sent via USPS that will allow you to access the site.

Please order only those hangtags or labels which you will use in 12 months or less. This allows us to better police the distribution of the tags and labels, as well as ensuring the life of the label adhesive prior to application.

WHAT ARE MY SHIPPING OPTIONS?

Shipping is not included in the price of the authentication products. OpSec works with all the major commercial and common-carrier shippers. If you do not have an account with a shipper, OpSec will choose a low cost method (usually UPS Ground) to ship your labels and tags. The shipping cost will be added to your invoice.

If you have an account with a specific shipper, you will have the ability to choose that shipper and enter the account number during the online ordering process. That way you can take advantage of the shipping discounts you have already negotiated. Your invoice will then reflect only the cost of the authentication products ordered.

MAY I CHANGE MY SHIPPING LOCATION?

To ensure the integrity of the program, the shipping address is locked for security and is not editable. In order to add/change a shipping address, please contact clpa@opsecsecurity.com. OpSec will then verify the information with the CLPA and future orders will have that address available for shipment.

For those customers who prefer to order by fax or email, an order form with the necessary information is attached. A $20 handling fee will be added to all orders received in any way other than the website.

WHAT IF I’M ALREADY AN OPSEC CUSTOMER? CAN I COMBINE MY SHIPMENTS?

Yes! When you login to order online at https://b2b.opseclicensing.com, you will have the ability to select the licenses of which you have authorization to purchase. So long as those products are going to the same location, and that location has been approved by each license owner of the products being shipped, we would recommend that you purchase them at the same time to reduce your overall shipping costs.

WHAT IF I NEED TO SHIP OVERSEAS?

So long as the location has been verified and approved by the CLPA, there should be no problem shipping to an overseas location.

IF I’M PLACING A LARGE ORDER, MAY I RECEIVE A VOLUME DISCOUNT?

No. In reality, you’ve already received a volume discount. OpSec has worked with the CLPA to create pricing based on estimated yearly volumes. Therefore, the pricing already takes into account the purchases you (and your fellow licensees) will make throughout the year.

WHO SHOULD I CONTACT WITH QUESTIONS?

For questions concerning the CLPA Authentication Program, you may contact OpSec Customer Service directly via email at clpa@opsecsecurity.com or via telephone at 717-293-4110.
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<th>Product</th>
<th>Qty per roll/box</th>
<th>Qty of rolls/boxes</th>
<th>Cost per rolls/boxes</th>
<th>Total</th>
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<tbody>
<tr>
<td>Small Label</td>
<td>1,000 per roll</td>
<td>X</td>
<td>Contact CLPA for authorization to purchase</td>
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<tr>
<td>CLPA02-PS</td>
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<tr>
<td>Large Label</td>
<td>1,000 per roll</td>
<td>X</td>
<td>$26.00 per roll</td>
<td>=</td>
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<tr>
<td>CLPA01-PS</td>
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<tr>
<td>Hangtag</td>
<td>1,000 per box</td>
<td>X</td>
<td>$46.50 per box</td>
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<td>CLPA03-HT</td>
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- Labels are also available in 5,000 piece rolls. Please make a note if you desire larger roll sizes.
- Handling fee of $20 is waived when ordering online at https://b2b.opseclicensing.com
The reverse side of the CLPA hangtag allows licensees to print a custom graphic for an additional charge.

**Hangtag Size:** 1 7/8” x 3 7/8”

**Colors:** Up to six additional PMS colors (or four-color process) available for price below. Customers wishing to use more than six additional colors will need to contact OpSec Customer Service for a price quote.

**Bleed:** Full bleed available. Customers creating their own artwork must allow for 1/8” for bleed.

**Artwork:** Supplied by Customer. Artwork may be provided by OpSec for an additional charge. Contact OpSec Customer Service for more information.

**Minimums:** 250,000 units

**Time:** Allow 4-6 weeks

**Price:** Call for quote

For more information, or to begin the ordering process, please contact OpSec Customer Service clpa@opsecsecurity.com.
**Credit Card:** OpSec accepts Mastercard and VISA only.

**PLEASE NOTE:** All orders $100 or less will require the use of a credit card.

If you wish to leave a credit card on file with OpSec, please sign the following “Terms of Sale” and fill out the following information:

___ Mastercard  ______ Visa

Licensee Name:__________________________________________________________

Card Number:____________________________________________________________

Expiration Date:___________________________________________________________

Authorization Code (3 digit code found on back):______________________________

Name (as it appears on card): ______________________________________________

Through my signature, I authorize OpSec Security, Inc. to utilize the credit card information above for payment of product and services.

Signature:________________________________________________________________

**Terms:** All orders over $100 will be allowed credit terms upon the approval of the following credit application.

Payment terms are Net 30 and are subject to the terms and conditions on the following pages.
APPLICATION FOR CREDIT

Please Answer All Applicable Questions: Failure To Do So May Result in Denial of Credit.

NAME OF FIRM OR CORPORATION __________________________ PHONE __________________

STREET __________________ CITY & TOWN __________________ ZIP ________________

The following information is submitted for your consideration as a basis of extension of credit to us:

Our legal entity is: ☐ Corporation ☐ Co-Partnership ☐ Proprietorship
(Please check one of the above)

We operate __________________ Established __________________
(Type of Business) (Year) (State)

(If a corporation, list names of officers and titles) (If other entity, list names of partners or owners)

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D&B RATING __________________ HOW LONG IN BUSINESS AT ABOVE LOCATION: ______

The following are three trade references with whom we are presently doing business.
Please furnish complete Street Address, Zip Code, and Fax number.

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<th>COMPANY NAME</th>
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We Bank At: (Please furnish Address, Phone Numbers, and Account Number)

Amount of Monthly Credit Desired: ________________________________

Name __________________ Contact __________________ Acct. #: __________________

Name __________________ Contact __________________ Acct. #: __________________

Bank is authorized to provide information ____________________________
(Signed) ___________________________ (Date) ___________________________

Purchase Order Required: ___ Yes ______ No
TERMS OF SALE

Net 30 Days: 1% DISCOUNT ON WORK DONE AND FOR MATERIALS PROVIDED PAYMENT WITHIN 10 DAYS AFTER BILLING DATE, NET DUE IN 30 DAYS.

Change privileges are hereby applied for and it is indicated and agreed that all jobs will be invoiced weekly and cash discount will be allowed if payment is received within ten days from date of billing. Net payment is due within thirty days. **ANY INVOICE WHICH REMAINS UNPAID AFTER THIRTY DAYS FROM THE DATE OF INVOICE WILL BE SUBJECT TO A 1-1/2 PERCENT PER MONTH LATE CHARGE.** If payment is not received within sixty days after the date of the statement, the buyer agrees to pay all collection costs, including, but not limited to, court costs and reasonable collection fees which shall not exceed 25% of the outstanding indebtedness.

**DELIVERY:** All OpSec foil is made to order, small orders are usually shipped within a few days, larger orders will be quoted individually. Delivery dates are specifically made subject to scarcity of labor, strikes, fire, flood, lack of material, delays in transportation, acts of God, or other circumstances beyond the control of OpSec.

**RETURNS:** A 25% restocking charge will be made on all merchandise returned for credit within 90 days from date of delivery. Only merchandise, which is reusable, in excellent condition, and is regularly maintained in stock by OpSec may be returned for credit. Returned merchandise will not be accepted for credit without prior written authorization. Specialty or custom manufactured merchandise including customer embossing is NOT returnable.

**WARRANTY:** This disclaimer and warranty agreement is expressly in lieu of all warranties express or implied including warrant merchantability, and whether arising from statute, common law or custom and no person has authority to bind the company otherwise; all goods are sold “as is”, the entire quality and performance risk being with the buyer, and the company shall not be liable for any special, direct or consequential damages or loss of profits resulting from use or caused by defect, failure or malfunction regardless of whether claim is based on warranty, contract, negligence or otherwise: only to the extent that this disclaimer and warranty agreement is held contrary to local or other law will it not apply.

**LIABILITY:** OpSec warrants that the work done and materials supplied shall meet applicable specification where designated in the Purchaser’s order. When materials do not conform to applicable specifications, whether defect is patent or latent. Purchaser’s recovery shall in no event be greater than either the delivered cost of the materials or credit thereof, any unresolved disputes shall be submitted to final binding Arbitration by the American Arbitration Association.

WE HAVE READ AND ACCEPT THE ABOVE TERMS:

SIGNED __________________________ COMPANY __________________________
TITLE __________________________ DATE __________________________

PERSONAL GUARANTY

The following guarantors, in consideration of your extending credit to (hereinafter referred to as the “Company”) hereby personally guarantee to you the payment of sum which may become due to due to you by OpSec, Inc., as principle and or agent. It is understood that this Guaranty shall be a continuing and irrevocable guaranty and indemnity for such indebtedness of the Company.

GUARANTOR

Print Name __________________________ Signature __________________________ Title __________________________

Home Address __________________________
Street Address __________________________
City __________________________ State __________________________ Zip Code __________________________ Home Phone Number __________________________

GUARANTOR

Print Name __________________________ Signature __________________________ Title __________________________

Home Address __________________________
Street Address __________________________
City __________________________ State __________________________ Zip Code __________________________ Home Phone Number __________________________